

# Pierluigi Conzo

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**E-mail:** [pierluigi.conzo@unito.it](mailto:pierluigi.conzo@unito.it); **Blog:** <http://pieroconzo.altervista.org>

**Web:** <http://www.est.unito.it/do/docenti.pl/Show?id=pconzo>;

**Research:** <https://goo.gl/3UADnZ> (G-Scholar) - <http://ideas.repec.org/f/pco499.html> (Repec)

**ORCID:** <http://orcid.org/0000-0002-5125-0646>.



## Work experiences

<b>University of Turin - Dept. of Economics and Statistics "Cognetti de Martiis" - Turin (IT)</b> <i>Associate Professor of Economics</i>	1/10/2019 - today
<b>University of Turin - Dept. of Economics and Statistics "Cognetti de Martiis" - Turin (IT)</b> <i>Senior Assistant Professor – tenure track (Ricercatore a Tempo Determinato - tipo b).</i>	1/10/2016 - 30/09/2019
<b>University of Turin - Dept. of Economics and Statistics "Cognetti de Martiis" - Turin (IT)</b> <i>Junior Assistant Professor (Ricercatore a Tempo Determinato - tipo a).</i>	1/10/2012 - 30/09/2016
<b>Italian Ministry for the Environment (Rome, IT)</b> <i>Member of the research team on environmental and economic sustainability</i>	09/01/2020 - 09/01/2022
<b>Bocconi University - Milan (Italy)</b> <i>Senior collaborator. ERC project "Institutional Family Demography" (PI: A. Aassve).</i>	Aug. 2019 – Feb. 2022
<b>Bocconi University - Milan (Italy)</b> <i>Senior collaborator. ERC project "Subjective well-being and Fertility" (PI: L. Mencarini).</i>	Feb. 2016 – Feb. 2019
<b>Collegio Carlo Alberto - Moncalieri, Turin (Italy)</b> <i>Senior collaborator. ERC project "Subjective well-being and Fertility" (PI: L. Mencarini).</i>	Sept. 2014 – Dec. 2016
<b>University of Tor Vergata (Rome, IT) – Fondazione Angelini (IT)</b> <i>Senior researcher. Research project "Health and Subjective Well-Being".</i>	Sept. 2014 - Mar. 2015
<b>Società Italiana di Monitoraggio - Rome (IT)</b> <i>Consultant. Evaluation of development projects in Peru and Albania.</i>	Nov. 2012 - July 2013
<b>CSEF - Centre for Studies in Economics and Finance - Naples (IT)</b> <i>Post-Doctoral research fellow.</i>	Sept. 2011 - Sept. 2012
<b>Etimos Foundation (Padova, IT &amp; Colombo, Sri Lanka) - Fieldwork:</b> Impact Evaluation of Microfinance and Experiments on Social Capital in Sri Lanka.	Nov.- Dec. 2011
<b>University of Tor Vergata (Rome, IT) &amp; MIUR (Progetto di ricerca di interesse nazionale)</b> <i>Fieldwork coordinator:</i> experiments on social capital in Kibera, Nairobi (Kenya).	Aug.- Sept. 2010
<b>European University Institute (Firenze, IT) – Proff. L. Guiso &amp; A. Ichino:</b> <i>Research assistant.</i>	Nov.-Dec. 2009
<b>Fundacion Protagonizar (Buenos Aires, AR) &amp; University of Tor Vergata (Rome, IT)</b> <i>Fieldwork:</i> Impact Evaluation of Microfinance in slums around Buenos Aires, Argentina.	June-August 2009
<b>GreenNet Foundation (Thailand) &amp; University of Tor Vergata (Rome, IT)</b> <i>Fieldwork:</i> Impact Evaluation of Fair Trade projects in rural North-eastern Thailand.	June-August 2008
<b>US Consulate of Naples – Fulbright Commission (Naples, IT):</b> <i>Educational advisor.</i>	March-July 2007
<b>Christian Aid and Oxfam - London (UK):</b> <i>Volunteer.</i>	August-Sept. 2006

## Education

<b>University of Tor Vergata – Faculty of Economics – Rome (IT)</b> <i>Ph.D. Economic Theory and Institutions</i> Supervisor: Leonardo Becchetti; Title: "Essays in Development Economics" Committee: Guiso L., Orsini R, Becchetti L. Topics: Development and Experimental Economics, Social Preferences, Fair Trade, Microfinance, Impact Analysis.	<b>Sept. 2008- Nov. 2011</b>
<b>EIEF - Einaudi Institute for Economics and Finance - Rome (IT)</b> Visiting research student ( <i>graduate programme</i> ) Supervisors: Giancarlo Spagnolo & Jeffrey V. Butler. Topics: Experimental and Development Economics.	<b>2009-2011</b>
<b>University of Tor Vergata – Faculty of Economics – Rome (IT)</b> <i>M.Sc. Development Economics and International Cooperation</i> (master di II livello)	<b>2007-2008</b>
<b>SOAS - School of Oriental and African Studies, London (UK): Summer School in Int. Relations.</b>	<b>Aug. 2006</b>
<b>University of Salamanca – Faculty of Law – Salamanca (SP): SOCRATES-ERASMUS programme</b>	<b>2005-2006</b>
<b>University of Naples “FEDERICO II” – Faculty of Political Science - Naples (IT)</b> <i>Master’s Degree International Relations</i> (Laurea Specialistica) Mark: 110/110 cum laude (merit). Final thesis: “ <i>Microcredit and promotion of poor: theoretical debates and Italian evidence</i> ”. Supervisor: <i>Sergio Beraldo</i> .	<b>2005-2007</b>
<b>University of Naples “FEDERICO II” – Faculty of Political Science - Naples (IT)</b> <i>Bachelor’s Degree Political Science</i> (Laurea triennale) Mark: 110/110 cum laude (merit). Final thesis: “ <i>The US political model: parties, lobbies and power</i> ”. Supervisor: <i>Raffaele Feola</i> .	<b>2002-2005</b>
<b>Liceo Classico Vittorio Emanuele II - Naples (IT): High School Diploma (mark 100/100)</b>	<b>2002</b>

## Affiliations

<b>Collegio Carlo Alberto</b> - Moncalieri, Torino (IT); <i>Fellow</i>	<b>2021 - today</b>
<b>Collegio Carlo Alberto</b> - Moncalieri, Torino (IT); <i>Affiliate</i>	<b>2016 - 2021</b>
<b>CSEF</b> - Centre for Studies in Economics and Finance - Naples (IT); <i>Affiliate</i>	<b>2011 – 2017</b>

## Visiting periods and board memberships

<b>Vilfredo Pareto Doctoral Program in Economics (IT)</b> – Collegio Carlo Alberto & University of Turin <i>Member of the Scientific Board</i>	<b>2020 - today</b>
<b>Universitat Pompeu Fabra, Barcelona (ES)</b> - Dept. of Political and Social Science (sponsor: B. Arpino).	<b>Sept. 2017</b>
<b>Duke University, NC (USA)</b> - Duke Population Research Institute (DUPRI) and Dept. of Economics (sponsors: S. Sanders, R. Kranton, S. Huettel).	<b>Jan. – June 2018</b>

## Journal articles

- Aassve, A., Capezzone, T., Cavalli, N., **Conzo, P.**, Peng, C. - *Social and political trust diverge during a crisis*, Nature Scientific Reports, forth. (ISSN: 2045-2322; DOI: 10.1038/s41598-023-50898-4) (Anvur code: 13/A1; 13/A2; 13/A3; 11/E3).
- **Conzo, P.**, Gallice, A., Morales, J., Samahita, M, Taylor, L.K., 2023 - *Can ♥s Change Minds? Social media Endorsements and Policy Preferences* - Social Media + Society. [IF: 4.636; AIS: 2.205]

- Becchetti, L., Conzo, G., **Conzo, P.**, Salustri, F., 2022 - *Excess mortality and protected areas during the COVID-19 pandemic: Evidence from Italian municipalities*, Health Policy, in press (ISSN: 0168-8510; DOI: <https://doi.org/10.1016/j.healthpol.2022.10.005>.) (Anvur code: 13/A1; 13/A2; 13/A3).
- Becchetti, L., Beccari, D., Conzo, G., **Conzo, P.**, De Santis, D., Salustri, F., 2022 - *Understanding the heterogeneity of adverse COVID-19 outcomes: the role of poor quality of air and lockdown decisions*, Ecological Economics, 194, 107340 (ISSN: 0921-8009; DOI: [10.1016/j.ecolecon.2022.107340](https://doi.org/10.1016/j.ecolecon.2022.107340)) (Anvur code: 13/A1; 13/A2; 13/A3).
- Becchetti, L., Conzo, G., **Conzo, P.**, Salustri, F., 2022 - *Understanding the heterogeneity of adverse COVID-19 outcomes: the role of poor quality of air and lockdown decisions*, Journal of Environmental Management, 305, 114316 (ISSN: 0301-4797; DOI: [10.1016/j.jenvman.2021.114316](https://doi.org/10.1016/j.jenvman.2021.114316)) (Anvur code: 13/A1; 13/A2; 13/A3).
- Arpino, B., **Conzo, P.**, Salustri, F., 2022 – *I'm a survivor, keep on surviving: Early-life exposure to conflict and subjective survival probabilities in adult life*, Journal of Population Economics, 35, 471–517 (ISSN: 1432-1475; DOI: [10.1007/s00148-021-00859-w](https://doi.org/10.1007/s00148-021-00859-w)) (Anvur code: 13/A1; 13/A2; 13/D3).
- **Conzo, P.**, Fuochi, G., Anfossi, L., Spaccatini, F., Mosso, C., 2021 - *Negative media portrayals of immigrants foster ingroup favoritism and predispose to social aggression*, Nature Scientific Reports, 11 (1), 1-11 (ISSN: 2045-2322; DOI: [10.1038/s41598-021-95800-2](https://doi.org/10.1038/s41598-021-95800-2)) (Anvur code: 13/A1; 13/A2; 13/A3; 11/E3).
- Lee, V., Kranton, R., **Conzo, P.**, Huettel, S., 2021 – *The hidden cost of humanization: Individuating information reduces prosocial behavior toward ingroup members*. Journal of Economic Psychology, 86, 102424 (ISSN: 0167-4870; DOI: [10.1016/j.joep.2021.102424](https://doi.org/10.1016/j.joep.2021.102424)) (Anvur code: 13/A1; 13/A2; 13/A3; 11/E3).
- Aassve, A., **Conzo, P.**, Mattioli, F., 2021 - *Was Banfield right? New insights from a nationwide laboratory experiment*. Journal of Regional Science, 1-36 (ISSN: 1467-9787; DOI: [10.1111/jors.12538](https://doi.org/10.1111/jors.12538)) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti, L., Beccari, G., Conzo, G., **Conzo, P.**, De Santis, D., & Salustri, F., 2020 – *Air quality and COVID-19 adverse outcomes: Divergent views and experimental findings*. Environmental Research, 193, 110556 (ISSN: 0013-9351; DOI: [10.1016/j.envres.2020.110556](https://doi.org/10.1016/j.envres.2020.110556)) (Anvur code: 13/A1; 13/A2; 13/A3)
- **Conzo, P.**, Zotti, R., 2020 – *Blessed are the first: The long-term effect of birth order on trust* - Economics & Human Biology, 39, 100905 (ISSN: 1570-677X; DOI: [10.1016/j.ehb.2020.100905](https://doi.org/10.1016/j.ehb.2020.100905)) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., Cigaretti R., **Conzo P.**, 2020 - *Legal Origins and Corporate Social Responsibility* - Sustainability, 12, 2717 (ISSN: 2071-1050; DOI: [10.3390/su12072717](https://doi.org/10.3390/su12072717)) (Anvur code: 13/A1; 13/A2; 13/A3)
- Butler, J., Carbone E., **Conzo, P.**, Spagnolo, G. 2020 - *Past Performance and Entry in Procurement: an Experimental Investigation* - Journal of Economic Behaviour and Organization, 173, 179-195 (ISSN: 0167-2681; DOI: [10.1016/j.jebo.2020.02.019](https://doi.org/10.1016/j.jebo.2020.02.019)) (Anvur code: 13/A1; 13/A2; 13/A3)
- **Conzo, P.**, Salustri, F., 2019 - *A war is forever: The long-run effects of early exposure to World War II on trust* - European Economic Review, 120, 103313 (ISSN: 0014-2921; DOI: [10.1016/j.euroecorev.2019.103313](https://doi.org/10.1016/j.euroecorev.2019.103313)) (Anvur code: 13/A1; 13/A2; 13/A3).
- Bellucci, D., Fuochi, G., **Conzo, P.**, 2019 - *Childhood exposure to WW2 and financial risk taking in adult life* - Journal of Economic Psychology, 102196 (ISSN: 0167-4870; DOI: [10.1016/j.joep.2019.102196](https://doi.org/10.1016/j.joep.2019.102196)) (Anvur code: 13/A1; 13/A2; 13/A3).
- Becchetti L., **Conzo P.**, Di Febraro, M., 2018 - *The monetary-equivalent effect of voluntary work on mental wellbeing in Europe* - Kyklos, 71(1): 3-27 (ISSN: 1467-6435; DOI: [10.1111/kykl.12160](https://doi.org/10.1111/kykl.12160)) (Anvur code: 13/A1; 13/A2; 13/A3).
- Becchetti L., **Conzo P.**, 2018 - *Preferences for Well-Being and Life Satisfaction* - Social Indicators Research, 136(2), 775-805 (ISSN: 1573-0921; DOI: [10.1007/s11205-017-1566-8](https://doi.org/10.1007/s11205-017-1566-8)) (Anvur code: 13/A2; 13/A3; 13/D1; 13/D2; 13/D3)
- **Conzo, P.**, 2018 - *Natural Disasters and Social Preferences: The Effect of Tsunami-Memories on Cheating in Sri Lanka*. The Journal of Development Studies, 54(10), 1912-1931 (ISSN: 0022-0388/1743-9140; DOI: [10.1080/00220388.2017.1404035](https://doi.org/10.1080/00220388.2017.1404035)) (Anvur code: 13/A1; 13/A2).
- Becchetti L., **Conzo P.**, Pisani, F., 2018 - *Education and Health in Europe* - Applied Economics, 50(12), 1362-1377 (ISSN: 0003-6846/1466-4283; DOI: [10.1080/00036846.2017.1361013](https://doi.org/10.1080/00036846.2017.1361013)) (Anvur code: 13/A1; 13/A2; 13/A3)
- **Conzo, P.**, Fuochi, G., Aassve, A., Mencarini, L. 2017 – *The Cultural Foundations of Happiness* - Journal of Economic Psychology, 62: 268-283 (ISSN: 0167-4870; DOI: [10.1016/j.joep.2017.08.001](https://doi.org/10.1016/j.joep.2017.08.001)) (Anvur code: 13/A2; 13/A3; 13/D1; 13/D2; 13/D3)
- Becchetti L., **Conzo P.**, Salustri, F., 2017 – *The Impact of Health Expenditure on the Number of Chronic Diseases* - Health

Policy, 121(92): 955-962 (ISSN: 0168-8510; DOI: 10.1016/j.healthpol.2017.07.008) (Anvur code: 13/A1; 13/A2; 13/A3)

- **Conzo, P.**, Fuochi, G., Mencarini, L., 2017 – *Fertility and Life Satisfaction in Rural Ethiopia* – Demography, 54 (4): 1331-1351 (ISSN: 1533-7790; DOI: 10.1007/s13524-017-0590-2) (Anvur code: 13/A2; 13/A3; 13/D1; 13/D2; 13/D3)
- Becchetti L., Castriota, S., **Conzo P.**, 2017 - *Disaster, Aid and Preferences: The Long-run Impact of the Tsunami on Giving in Sri Lanka* - World Development, 94(C): 157-173 (ISSN: 0305-750X; DOI: 10.1016/j.worlddev.2016.12.014) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., **Conzo P.**, Corrado L., 2017 - *Sociability, Altruism and Well-Being* - Cambridge Journal of Economics, 41 (2): 441-486 (ISSN: 1464-3545; DOI: 10.1093/cje/bew033) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., Castriota, S., **Conzo P.**, 2016 - *Social Capital Dynamics and Collective Action: the Role of Subjective Satisfaction in a Common Pool Resource Experiment*, Environment and Development Economics, 21(4): 512-531 (ISSN: 1469-4395; DOI: 10.1017/S1355770X15000340) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., **Conzo P.**, Degli Antoni G., 2015 - *Public Disclosure of Players' Conduct and Common Resources Harvesting: Experimental Evidence from a Nairobi Slum* – Social Choice and Welfare, 45(1): 71-96 (ISSN: 0176-1714; DOI: 10.1007/s00355-014-0867-y) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., **Conzo P.**, 2014 - *The Effects of Microfinance on Child Schooling: a Retrospective Approach* - Applied Financial Economics, 24(2): 89-106 (ISSN: 0960-3107; DOI:10.1080/09603107.2013.856998) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., **Conzo P.**, Romeo, A., 2014 - *Violence, trust, and trustworthiness: evidence from a Nairobi slum* - Oxford Economic Papers, 66(1): 283-305 (ISSN: 1464-3812; DOI: 10.1093/oen/gpt008) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., **Conzo P.**, 2013 - *Credit Access and Life Satisfaction* - Applied Economics, 45(9): 1201-1217 (ISSN: 0003-6846/1466-4283; DOI:10.1080/00036846.2011.624086) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., Castriota, S., **Conzo P.**, 2013 - *Cooperative membership as a signal of trust and trustworthiness in a low income economic environment: a randomized experiment in the Philippines*, The Journal of Development Studies, 49(3): 412-425 (ISSN: 0022-0388/1743-9140; DOI: 10.1080/00220388.2012.729047) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., **Conzo P.**, Gianfreda G., 2012 - *Market access, organic farming and productivity: the effects of Fair Trade affiliation on Thai farmer producer groups* - Australian Journal of Agricultural and Resource Economics, 56(1): 117-140, 01 (ISSN: 1467-8489; DOI: 10.1111/j.1467-8489.2011.00574.x) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., **Conzo P.**, 2011 - *Enhancing capabilities through credit access: Creditworthiness as a signal of trustworthiness under asymmetric information* - Journal of Public Economics, 95(3-4): 265-278 (ISSN: 0047-2727, DOI: 10.1016/j.jpubeco.2010.11.022) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., **Conzo P.**, Pisani, F., 2011 – *Virtuous Interactions in Removing Exclusion: The Link between Foreign Market Access and Access to Education* - The Journal of Development Studies, 47(9): 1431-1454 (ISSN: 0022-0388/1743-9140; DOI: 10.1080/00220388.2010.53622) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., **Conzo P.**, Pisani F., Portale E., 2011 - *Does Fair Trade Help to Avoid Poverty Traps? The effect of Fair Trade on Producers' Income and Schooling Decisions* - The Journal of the Italian Economic Association (I), 16(2): 281-318 (DOI: 10.1427/34974; ISSN: 1593-8662 SIE) (Anvur code: 13/A1; 13/A2; 13/A3)

### **Book chapters & conference proceedings**

- Becchetti, L., Castriota, S., **Conzo, P.**, 2015 - *Quantitative Analysis of the Impacts of Fair Trade*, in The Handbook of Research on Fair Trade, edited by L. Reynolds & E. Bennett, Edward Elgar, Cheltenham, UK (ISBN: 1783474602, 9781783474608). (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., Castriota, S., **Conzo P.**, Libralesso, D., Urbinati, I., 2013 - *Microfinance In A Post-Disaster Context: The Case Of The 2004 Tsunami In Sri Lanka* - in Dansero E., De Filippi F., Fantini E., Marocco I. (a cura di), *Imagining Cultures of Cooperation* - Proceedings of the III CUCS Congress, Turin 19-21 September 2013, JUNCO - Journal of Universities and International Development Cooperation, 1: 412-418. Available at: <http://www.ojs.unito.it/index.php/junco> (ISBN 978-88-96894-16-3) (Anvur code: 13/A1; 13/A2; 13/A3)

### **Revise & Resubmit papers**

- Bellucci, D., **Conzo, P.**, Zotti, R., 2019 - *Perceived migration and voting behavior*, Dept. of Economics and Statistics “Cognetti de Martiis”. Working paper n. 15/19, University of Turin. Available at: <https://ideas.repec.org/p/uto/dipeco/201915.html>. R&R at *Journal of Economic Geography*.
- Aassve, A., **Conzo, P.**, Luppi, F., Mencarini, L., 2020 - *Culture, institutions and contemporary fertility dynamics in Europe*. R&R at *Regional Studies*.

### **Working papers**

- Boldrini, M., **Conzo, P.**, Sas, W., Zotti, R., 2023 - *When scapegoating backfires: The pitfalls of blaming migrants for a crisis* Dept. of Economics and Statistics “Cognetti de Martiis”. Working paper n. 11/23, University of Turin. Available at: <https://ideas.repec.org/p/uto/dipeco/202311.html>. Status: *submitted to a Journal*.
- Boldrini, M., **Conzo, P.**, Fiore, S., Zotti, R., 2023 - *Blaming migrants doesn't always pay: the political effects of the Ebola epidemic in Italy*. Working paper n. 20/23, University of Turin. Available at: <https://ideas.repec.org/p/uto/dipeco/202320.html>. Status: *submitted to a Journal*.
- Bellucci, D., **Conzo, P.**, Migheli, M., 2021 - *Media bias and ethnic discrimination in the workplace: evidence from an experimental hiring task*. Status: *submitted to a Journal*.
- Becchetti L., Castriota, S., **Conzo P.**, 2012 - *Bank strategies in catastrophe settings: empirical evidence and policy suggestions* - CSEF working paper. Available at: <http://ideas.repec.org/p/ent/wpaper/wp43.html> (dormant paper).
- Butler, J., **Conzo, P.**, Leroch, M., 2013 - *Social Identity and Punishment*. Department of Economics & Statistics Cognetti de Martiis. Working paper n. 29/13, University of Turin. Available at: <http://ideas.repec.org/p/uto/dipeco/201329.html> (dormant paper).

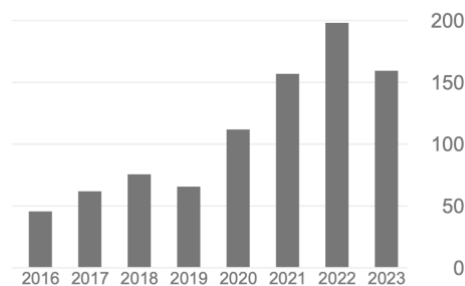
### **Current projects**

- Extreme events, mass media and political outcomes (with M. Rizzi, Univ. of Turin). PNRR funded – project: GRINS. Stage: *data acquisition*.
- The effects of shifting media attention on health behaviors (with G. Conzo, Univ. of Rome “Tor Vergata”). Stage: *preparation of working paper*.
- The impact of anti-mafia 2014 guidelines on anti-smuggling prosecutions (with R. Zotti - Univ. of Turin; F. Barilari - University of Rome “Tor Vergata”) – joint with DNA (National Anti-mafia Prosecution Directorate). Stage: *preparation of working paper*.
- Climate change narratives, perceived risk and environmental protection: behavioural and physiological evidence from online and lab-experiments (with L. Anfossi, C. Mosso & R. Zotti - Univ. of Turin; G. Fuochi - Univ. of Padua). Stage: *experimental design*.
- Engendering trust (with S. Sanders - Cornell University). Stage: *preliminary*

### **Rankings (Dec. 2024)**

With 1032 citations, I have a H-index of 18 according to Google Scholar. According to REPEC database, I am among the top 16% scholars in Italy, 15% in EU, and 18% in the world. Moreover, I am among the top 7% world scholars for n. of works, top 11% for number of distinct works, top 10% for n. of abstract views, top 13% for n. of downloads through REPEC (in the last 12 months), top 11% for average REPEC rank score in the last 10 years.

	All	Since 2018
Citations	1032	775
h-index	18	17
i10-index	25	24



Google scholar® stats as of 29 Dec, 2023

### Refereeing activity

Economic Journal, European Economic Review, Scandinavian Journal of Economics, Journal of the Economic Science Association, Journal of Economic Psychology, Economic Development and Cultural Change, British Journal of Political Science, Journal of Behavioral and Experimental Economics, Defence and Peace Economics, International Review of Economics, Journal of Economic Behaviour and Organization, FinanzArchiv, Socio-Economic Planning Sciences; European Journal of Population, Oxford Economic Papers, Savings and Development.

### Teaching experience

<b>University of Turin – Dept. of Economics and Statistics “S. Cagnetti de Martiis” – Turin (IT)</b>	<b>2023 -2024</b>
Economic Policy (40h, <i>undergraduate</i> )	
Development Economics (72h = 36h A-L + 36h M-Z, <i>graduate</i> )	
Quantitative methods for development economics and cooperation (18h, <i>graduate</i> )	
<b>University of Turin – Dept. of Economics and Statistics “S. Cagnetti de Martiis” – Turin (IT)</b>	<b>2022 -2023</b>
Economic Policy (40h, <i>undergraduate</i> )	
Development Economics (72h = 36h A-L + 36h M-Z, <i>graduate</i> )	
Quantitative methods for development economics and cooperation (18h, <i>graduate</i> )	
<b>University of Turin – Dept. of Economics and Statistics “S. Cagnetti de Martiis” – Turin (IT)</b>	<b>2021 -2022</b>
Economic Policy (40h, <i>undergraduate</i> )	
Development Economics (72h = 36h A-L + 36h M-Z, <i>graduate</i> )	
Quantitative methods for development economics and cooperation (18h, <i>graduate</i> )	
<b>University of Turin – Dept. of Economics and Statistics “S. Cagnetti de Martiis” – Turin (IT)</b>	<b>2020 -2021</b>
Economic Policy (40h, <i>undergraduate</i> )	
Development Economics (72h = 36h A-L + 36h M-Z, <i>graduate</i> )	
Quantitative methods for development economics and cooperation (18h, <i>graduate</i> )	
<b>International Training Centre (ILO) – Turin (IT)</b>	<b>4 March 2020</b>
Invited lecture on "Fighting financial exclusion" <i>Master in Social Innovation for Sustainable Development</i>	
<b>International Training Centre (ILO) – Turin (IT)</b>	<b>12 April 2019</b>
Invited lecture on "Beyond Homo Oeconomicus: Social Preferences, Norms and Happiness" <i>Master in Management of Development</i>	

<b>University of Turin – Dept. of Economics and Statistics “S. Cagnetti de Martiis” – Turin (IT)</b>	<b>2019 -2020</b>
Introductory Economics (Cuneo, 14h face-to-face + 40h distance learning, <i>undergraduate</i> ), Economic Policy (40h, <i>undergraduate</i> ) Development Economics (36h, <i>graduate</i> )	
<b>University of Turin – Dept. of Economics and Statistics “S. Cagnetti de Martiis” – Turin (IT)</b>	<b>2018 -2019</b>
Introductory Economics (Cuneo, 14h face-to-face + 40h distance learning, <i>undergraduate</i> ), Development Economics (36h, <i>graduate</i> )	
<b>Catholic University of the Sacred Heart – Milan (IT)</b>	<b>Sept. 2017</b>
Invited lectures on “Measuring Development” and “Microfinance for Development” <i>Master in Aid, Development and Cooperation</i>	
<b>University of Rome “Tor Vergata” – Rome (IT)</b>	<b>May 2017</b>
Invited lecture on "Impact Evaluation Methods" <i>Master in Development Economics and International Cooperation</i>	
<b>International Training Centre (ILO) – Turin (IT)</b>	<b>2-3 May 2017</b>
Invited lecture on "Human Sociality & Development" <i>Master in Management of Development</i>	
<b>International Training Centre (ILO) – Turin (IT)</b>	<b>31 March 2017</b>
Invited lecture on "Human sociality and development" <i>Master in Applied Labour Economics for Development</i>	
<b>University of Turin – Dept. of Economics and Statistics “S. Cagnetti de Martiis” – Turin (IT)</b>	<b>2017 -2018</b>
Introductory Economics (Cuneo, 14h face-to-face + 40h distance learning, <i>undergraduate</i> ) Experimental methods (12h, <i>undergraduate</i> ) Theory & Empirics of Microfinance (“Enrico Luzzati” <u>Chair</u> in Cooperation and Development; 18h, <i>graduate</i> )	
<b>University of Turin – Dept. of Economics and Statistics “S. Cagnetti de Martiis” – Turin (IT)</b>	<b>2016 -2017</b>
Introductory Economics (Cuneo, 14h face-to-face + 40h distance learning, <i>undergraduate</i> ) Globalization and Development (6h, <i>undergraduate</i> ) Theory & Empirics of Microfinance (“Enrico Luzzati” <u>Chair</u> in Cooperation and Development; 18h, <i>graduate</i> ) Economic anthropology (6h, <i>graduate</i> )	
<b>International Training Centre (ILO) – Turin (IT)</b>	<b>29 March 2016</b>
Invited lecture on "Microfinance & Development" <i>Master in Management of Development</i>	
<b>International Training Centre (ILO) – Turin (IT)</b>	<b>6 April 2016</b>
Invited lecture on "Microfinance, Human Sociality & Development" <i>Master in Applied Labour Economics for Development and Master in Management of Development</i>	
<b>University of Turin – Dept. of Economics and Statistics “S. Cagnetti de Martiis” – Turin (IT)</b>	<b>2015 -2016</b>
Introductory Economics (Cuneo, 14h face-to-face + 40h distance learning, <i>undergraduate</i> ) Theory & Empirics of Microfinance (“Enrico Luzzati” <u>Chair</u> in Cooperation and Development; 18h, <i>graduate</i> ) Economic anthropology (6h, <i>graduate</i> )	
<b>International Training Centre (ILO) – Turin (IT)</b>	<b>11 March 2015</b>
Invited lecture on "Human Sociality & Development" <i>Master in Applied Labour Economics for Development</i>	
<b>University of Turin – Dept. of Economics and Statistics “S. Cagnetti de Martiis” – Turin (IT)</b>	<b>2014 -2015</b>
Development Economics (36h, <i>graduate</i> ) Introductory Economics (Cuneo, 18h, <i>undergraduate</i> ) Theory & Empirics of Microfinance (“Enrico Luzzati” <u>Chair</u> in Cooperation and Development; 12h, <i>graduate</i> )	

Economic anthropology (9h, *graduate*)

**International Training Centre (ILO) – Turin (IT)**

27 March 2014

Invited lecture on "Human Sociality & Development" *Master in Applied Labour Economics for Development*

**University of Turin – Dept. of Economics and Statistics “S. Cagnetti de Martiis” – Turin (IT)**

2013-2014

Environmental Economics (Cuneo, 54h, *undergraduate*)

Lab. of Development and Cooperation (18h, *undergraduate* and *graduate*)

**University of Turin – Dept. of Economics and Statistics “S. Cagnetti de Martiis” – Turin (IT)**

2012-2013

Environmental Economics (Cuneo, 54h, *undergraduate*)

Lab. of Development and Cooperation (18h, *undergraduate* and *graduate*)

Field Research Methods (2h, *graduate*).

**University of Tor Vergata – Faculty of Economics – Rome (IT)**

March 2009

Teaching Assistant in "Game Theory and Imperfect Markets" - M.Sc. programme in Economics - prof. G. De Fraja.

### Project proposals, awards and scholarships

**Italian Ministry of Education, University and Research (MIUR) - National Habilitation to Full Professor in:**

- Economics (*Economia Politica*) 31/05/2021-31/05/2030
- Economic Policy (*Politica Economica*) 04/06/2021-04/06/2030
- Public Economics (*Scienza delle finanze*) 28/05/2021-28/05/2030

**Italian Ministry of Education, University and Research (MIUR) – National Recovery and Resilience Plan (NRRP-PNRR).** PE 9 – GRINS – Public sector, policy design and performance. Project: *climate change, mass media, and quality of governance*. Role: PI of the project. 2-year post-doctoral position funded (€ 70,000).

2022 -

**University of Turin and Italian Ministry of Education, University and Research (MIUR) – call for infrastructure development projects.** Project: "CLOSER to sustainable behaviors", aimed at strengthening current laboratory activities and setting up an online laboratory for experimental research in social sciences and economics. Role: Director of the center (CLOSER) and PI of the project. *Funded (€ 535.820,00)*.

2022 -

**Fondazione Cassa di Risparmio di Torino (IT) - Project “Climate change, media narratives, and sustainable behaviors:” - Role: PI. Status: *Funded (€ 30,000)*.**

2023 -

**Fondazione Cassa di Risparmio di Torino (IT) - Project “PANDIMM: the role of health threat and immigration on socio-political preferences” - Role: PI. Status: *Funded (€ 30,000)*.**

2022 -

**Collegio Carlo Alberto (IT) – SEED Research grant.** Project: *Anti-mafia prosecution and smuggling activity*, with R. Zotti (Univ. of Turin) and S. Fiore (Univ. of Verona), Role: PI (€ 5000).

15 May 2020

**EIEF (IT) – Research grant.** Project: *Political Interaction and Influence through Social Media*, with Juan Morales (CCA), Andrea Gallice (Univ. Turin & CCA), Margaret Samahita and Laura K. Taylor (UCD) - Role: co-PI (€ 10,000).

15 May 2020

**Collegio Carlo Alberto (IT) – SEED Research grant.** Project: *Political Interaction and Influence through Social Media*, with Juan Morales, Andrea Gallice, Margaret Samahita and Laura K. Taylor - Role: co-PI (€ 7,500).

15 May 2020

**Collegio Carlo Alberto (IT) – COVID-19-related research Grant.** Project: *Pandemics and social cohesion: Assessing and monitoring trust at the times of Coronavirus*, with Arnstein Aassve, Letizia Mencarini, Nicolò Cavalli and Chen Peng (Bocconi University) - Role: co-PI (€ 7,500).

24 April 2020

**HEIRS, Happiness Economics and Interpersonal Relations (IT) – Pier Luigi Porta award on happiness for best paper by a young scholar (€500).**

17 Nov. 2018



<b>European Research Council</b> – <i>ERC Starting Grant 2018</i> . Project proposal: <i>Insidetrust: A Multidisciplinary Framework To Look Inside Trust</i> - Role: PI. Status: <i>Rejected</i> .	<b>Oct. 2017</b>
<b>Fondazione Cassa di Risparmio di Torino (IT)</b> - Project “Closer to Trust: <i>the mechanisms of trust in interethnic relations</i> ” - Role: PI. Status: <i>Funded</i> (€ 35,000).	<b>2017 - 2021</b>
<b>Compagnia di San Paolo (IT)</b> - <i>CALL EXCELLENT (YOUNG) PIs</i> . Project “ <i>InsideTrust: understanding what makes people trust</i> ” - Role: PI. Status: <i>Funded, Top-Priority</i> (€ 77,986.04).	<b>2016 - 2021</b>
<b>Compagnia di San Paolo (IT)</b> - Grant for establishing an Interdepartmental Laboratory for Socio-Economic Experiments (€ 38,907.22). Role: <i>Project manager and Director of CLOSER (Center for Laboratory Simulations and Experimental Research)</i> .	<b>12/2014 - Today</b>
<b>Open Society Foundation</b> – Call for Roma-Inclusion Projects. Project presented: “ <i>TAD: Training on anti-discrimination</i> ” – <i>Rejected</i> .	<b>2014</b>
<b>European Commission, DG JUSTICE</b> – Call for Anti-Discrimination Projects. Project presented: “ <i>TAD: Training on anti-discrimination</i> ” – Role: PI. Status: <i>Rejected</i>	<b>2014</b>
<b>University of Turin (IT)</b> – “ <i>Enrico Luzzati Chair</i> ” in Development and Cooperation.	<b>2014 - 2017</b>
<b>Compagnia di San Paolo (IT)</b> - <i>CALL EXCELLENT (YOUNG) PIs</i> . Project “ <i>GypsInEurope</i> ” - Role: PI. Status: <i>Rejected at Stage 2</i> .	<b>2014</b>
<b>Ministry of Education (MIUR)</b> - <i>SIR, SCIENTIFIC INDEPENDENCE OF YOUNG RESEARCHERS</i> . Project “ <i>GypsInItaly</i> ” - Role: PI. Status: <i>Rejected</i> .	<b>2013</b>
<b>European Investment Bank (EIB)</b> - <i>RESEARCH SPONSORSHIP PROGRAMME 2014/2015</i> . Project “ <i>The Economic, Social, and Behavioural Impacts of Microfinance in Europe</i> ” - Status: <i>Rejected</i> .	<b>2014</b>
<b>Angelini Foundation (IT)</b> – <i>Research Grant</i> . Project “ <i>Health and Happiness in Europe</i> ” (€ 30,000). Role: Senior researcher [ <i>joint with L. Becchetti</i> ].	<b>2013-2015</b>
<b>ETIMOS Foundation</b> (Padova, IT & Colombo, Sri Lanka) - Research Grant for Fieldwork and Impact Evaluation on Social Capital and Microfinance in Sri Lanka. [ <i>joint with L. Becchetti</i> ]. Project & fieldwork designer, mission coordinator & data analysis: <i>n. 2 scientific papers produced</i> .	<b>2010-2011</b>
<b>EIEF</b> (Rome, IT) - Visiting PhD Student Scholarship.	<b>2010-2011</b>
<b>National Research Project (PRIN)</b> - Research grant n. 20085BHY5T for studies on Social Capital [ <i>joint with L. Becchetti</i> ]. Project & fieldwork designer, mission coordinator & data analysis: <i>n. 3 scientific papers produced</i> .	<b>2010-2011</b>
<b>Fulbright Scholarship</b> for Visiting Research Student at the University of San Francisco ( <i>declined</i> )	<b>2010-2011</b>
<b>EURICSE</b> (Trento, IT) - Research Grant for Fieldwork on Social Capital and Microfinance in Argentina [ <i>joint with L. Becchetti</i> ]. Project & fieldwork designer, mission coordinator & data analysis: <i>n. 3 scientific papers produced</i> .	<b>2009-2010</b>
<b>University of Rome “Tor Vergata”</b> (Rome, IT)- PhD Scholarship.	<b>2008-2011</b>
<b>Amici di Alessandro Bolondi</b> (Rome, IT)- Research Grant for Fieldwork on Fair Trade in Thailand. Fieldwork designer, mission coordinator & data analysis: <i>n. 3 scientific papers produced</i> .	<b>2008-2009</b>
<b>Fondazione ICU</b> (Mestre, IT.) - Prize for best dissertation on Sustainable Consumption (€700).	<b>13 Sept. 2007</b>

### Supervision and mentoring activities

#### Graduate and undergraduate thesis supervision (*selected*):

- University of Turin: “What motivates Italians to support environmental action? A survey experiment on narratives about the consequences of climate change”, *graduate*; “The effect of “Riace model” of refugee integration on intergroup trust”, *graduate*; “The effect of microfinance programmes on trust in Kenya”, *graduate*; “Pandemic and attitudes towards migration: an experimental analysis”, *graduate*; “Vaccinating the world: development, manufacturing and main challenges in ensuring an equal global distribution of the covid-19 vaccine”, *graduate*; “Nudging finanziario”, *undergraduate*;

“Nudging ambientale”, *undergraduate*; “CSR WhitIndex: A new tool to deal with corporate social responsibilities and with the COVID-19 crisis”, *graduate*; “Mainstreaming as local tool for integration of immigrants?”, *graduate*; “Microfinance and food security”, *graduate*; “On the concept of scarcity in economics”, *undergraduate*; “Evaluation of microenterprises start-up projects in Guinea Bissau”, *graduate*; “The Fintech Revolution”, *graduate (SSST)*; “Corruption and Development”, *undergraduate*; “Education and development: the role of conditional cash transfers”, *undergraduate*; “The Impacts of Fair Trade”, *undergraduate*; “Microfinance in Guinea Bissau”, *graduate (SSST)*; “Fair Trade and Social Capital”, *undergraduate*; “Education and Development”, *undergraduate*; “Microfinance and Local Development”, *undergraduate*; “Beyond the GDP”, *undergraduate*; “Happiness and Social Relations”, *undergraduate*; “Microfinance and Fertility”, *undergraduate*; “Maira Watershed Project”, *undergraduate*; “Wind energy in Italy”, *undergraduate*; “NIMBY and clean energies in Italy”, *undergraduate*; “Corruption and Development”, *undergraduate*; “Fair Trade”, *graduate (SSST)*.

- University of Rome “Tor Vergata”: “Tsunami and microfinance in Sri Lanka”, *graduate*.

**Graduate students:** T. Capezzone, *PhD candidate in economics* (2022- ; Univ. of Turin); D. Bellucci, *PhD candidate in economics* (2017-2021; Univ. of Turin); V. Perri, *Research Assistant* (Oct.-Dec. 2018)

**Post-graduate students:** M. Rizzi, *PhD candidate in economics* (Univ. of Turin); S. Fiore, *PhD economics* (2021-2022; Univ. of Turin); M. Boldrini, *PhD economics* (2020-2021; Univ. of Turin); F. Salustri, *PhD economics* (2017-2018; Univ. of Turin); S. Romanò, *PhD sociology* (2017-2018; Univ. of Turin); C. Veneziani, *PhD social psychology* (2017, Collegio Carlo Alberto); F. Spaccatini, *PhD social psychology* (2018-2019, Univ. of Turin).

### Scientific conferences, seminars and talks

15-16 Dec. 2023 – Workshop in Political Economy” – sponsored by Cornell University, Bocconi University and Collegio Carlo Alberto; hosted by Collegio Carlo Alberto (Turin, IT.). **Local co-organizer.**

6 June 2023 – Summer school “Population Controversies in Europe & the US” – Cornell University, US, hosted by Univ. of Turin, at Campus Luigi Einaudi (Turin, IT.). Talk on “The socio-political effects of scapegoating”. **Invited seminar.**

29 May 2023 – 16 June 2023 – Summer school “Population Controversies in Europe & the US” – Cornell University, US. The summer school has been hosted by Univ. of Turin, at Campus Luigi Einaudi (Turin, IT.). **Local organizer.**

3-5 April 2023 – Royal Economic Society (RES) – Annual Meeting, University of Glasgow, UK. Paper Presented: *The effects of the anti-immigrant propaganda during a pandemic: evidence from a survey experiment* (Boldrini, M., Conzo P., Zotti, R.).

22-25 March 2023 – European Public Choice Society (EPCS) – Annual Meeting, University of Hannover, Germany. Paper Presented: *The effects of the anti-immigrant propaganda during a pandemic: evidence from a survey experiment* (Boldrini, M., Conzo P., Zotti, R.).

20-22 Oct. 2022 – SIE – Società Italiana di economia– *63ma Riunione Scientifica Annuale*, Torino. Paper Presented: *The effects of the anti-immigrant propaganda during a pandemic: evidence from a survey experiment* (Boldrini, M., Conzo P., Zotti, R.).

1-3 Sept. 2022 – European Economic Science Association (ESA) Conference, University of Bologna, Bologna. Paper Presented: *The effects of the anti-immigrant propaganda during a pandemic: evidence from a survey experiment* (Boldrini, M., Conzo P., Zotti, R.).

22-23 June 2022 – CIMEO Workshop in Experimental Economics, University of Sapienza, Rome. Paper Presented: *The effects of the anti-immigrant propaganda during a pandemic: evidence from a survey experiment* (Boldrini, M., Conzo P., Zotti, R.).

30 May 2022 – 17 June 2022 – Summer school “Population Controversies in Europe & the US” – Cornell University, US. The summer school has been hosted by Univ. of Turin, at Campus Luigi Einaudi (Turin, IT.). **Local organizer.**

21 May 2022 – Salone Internazionale del Libro, Turin. Session: “Inclusione degli stranieri: il ruolo dei media e del consumo di beni culturali”, with A. Venturini (Univ. of Turin) – **Invited talk.**

8 October 2020 – University College Dublin, Dept. of Economics. Paper Presented: *The behavioral and physiological effects of immigrant representations* (Conzo P., Mosso, C., Anfossi, L., Spaccatini, F., Fuochi, G.) – **Invited talk.**

24-28 August 2020 – European Economics Science Association (ESA), Virtual Meeting. Paper Presented: *The behavioral and physiological effects of immigrant representations* (Conzo P., Mosso, C., Anfossi, L., Spaccatini, F., Fuochi, G.).

15 June 2020 – University of Verona – **Invited talk** – *postponed because of Covid-19*

29 April 2020 – Webinar “CARLO ALBERTO ON AIR” – Collegio Carlo Alberto, IT. Title of the talk: “Virus and the air – possible explanations to the unequal diffusion of the COVID-19 across Italian provinces”. **Invited talk.**

6 March 2020 – Workshop “Planning an ethical environment for a sustainable development” – University of Turin, IT. Funded by: Compagnia di S. Paolo and Italian Society of Social Psychology – *postponed because of Covid-19* – **Main promoter and organizer.**

24-26 October, 2019 – SIE – Società Italiana degli Economisti – *60ma Riunione Scientifica Annuale*, Palermo, IT. Paper Presented: *Perceived immigration and voting behaviour* (Bellucci, D., Conzo P., Zotti, R.).

19-20 September, 2019 – SIEP – Società Italiana Economia Pubblica, *31ma Riunione Scientifica Annuale*, University of Turin, IT. Paper Presented: *Perceived immigration and voting behaviour* (Bellucci, D., Conzo P., Zotti, R.).

5-7 September, 2019 – Economic Science Association (ESA) Meeting, Burgundy School of Business in Dijon, FR. Paper Presented: *Was*

*Banfield right? New insights from a nationwide laboratory experiment* (Aassve, A., Conzo P., Mattioli, F.).

1-4 September, 2019 – Society for the Advancement of Behavioral Economics – SABE-IAREP Meeting, University of Dublin, IR. Paper Presented: *Perceived immigration and voting behaviour* (Bellucci, D., Conzo P., Zotti, R).

21 June, 2019 – Fondazione Luigi Einaudi, Workshop “Happiness, Well-Being and (De)Growth”, Turin, IT. – **Invited discussant**.

15-17 April, 2019 – Royal Economic Society (RES) - Annual Meeting, University of Warwick, UK. Paper Presented: *Was Banfield right? New insights from a nationwide laboratory experiment* (Aassve, A., Conzo P., Mattioli, F.).

1-4 April, 2019 – European Public Choice Society (EPCS) - Annual Meeting, Jerusalem, Israel. Paper Presented: *Was Banfield right? New insights from a nationwide laboratory experiment* (Aassve, A., Conzo P., Mattioli, F.).

22 March, 2019 – University of Naples “Federico II” – Dept. of Economics, Management and Institutions. Talk on “*Econometrics and Microcredit. The quantitative evaluation of microcredit programs*” – **Invited lecture**.

14 March, 2019 – University of Pisa, Dept. of Political Science. Talk on “*Behavioral Economics. From homo economicus to human being*” – **Invited lecture**.

25-27 October, 2018 – SIE – Società Italiana degli Economisti – *59ma Riunione Scientifica Annuale*, Bologna, IT. Paper Presented: *Was Banfield right? New insights from a nationwide laboratory experiment*” (Aassve, A., Conzo P., Mattioli, F.).

15-17 November, 2018 – HEIRS, Happiness Economics and Interpersonal Relations – Annual Meeting, Naples, IT. Paper Presented: “*Was Banfield right? New insights from a nationwide laboratory experiment*” (Aassve, A., Conzo P., Mattioli, F.) – **Best paper award “Pier Luigi Porta”**.

19-22 July, 2018 – Society for the Advancement of Behavioral Economics – SABE-IAREP Meeting, Middlesex University, London, UK. Paper Presented: “*A war is forever: The Long-run Effects of Early Exposure to World War II on Trust*” (Conzo P., Salustri, F.).

12 May, 2018 – Bay Area Behavioral and Experimental Economics Workshop, San Francisco, CA USA. Paper Presented: “*A war is forever: The Long-run Effects of Early Exposure to World War II on Trust*” (Conzo P., Salustri, F.).

4 May, 2018 – Center for advanced hindsight, Duke University, NC USA. Talk on: “*Trust*” – **Invited lecture** (by Dan Ariely).

26-28 April, 2018 – Annual Meeting of the Population Association of America (PAA), Denver, CO USA. Paper Presented: “*A war is forever: The Long-run Effects of Early Exposure to World War II on Trust*” (Conzo P., Salustri, F.).

1 March, 2018 – DUPRI, Duke University, NC USA. Paper Presented: “*Blessed are the first: The long-term effect of birth order on trust*” (Conzo P., Zotti, R.) – **Invited talk**.

21 Feb., 2018 – Dept. of Economics, Duke University, NC USA. Paper Presented: “*A war is forever: The Long-run Effects of Early Exposure to World War II on Trust*” (Conzo P., Salustri, F.) – **Invited talk**.

19 Dec., 2017 – Inauguration of CLOSER, Center for Laboratory Simulations and Experimental Research – University of Turin, IT. Invited speakers: *Marco Casari* (University of Bologna) and *Károly Takács* (Corvinus University) – **Main promoter and organizer**.

2-4 Nov., 2017 – Florence-Konstanz Workshop on Behavioural and Experimental Social Sciences – BEELab, Florence, IT. Paper Presented: “*A war is forever: The Long-run Effects of Early Exposure to World War II on Trust*” (Conzo P., Salustri, F.).

25 Nov., 2016 – Workshop “*Frontiers of research methods on development*”, sponsored by University of Florence, IT. Paper Presented: “*Cultural and institutional drivers of basic psychological needs satisfaction*” (Conzo P., A. Aassve, Fuochi, G., Mencarini, L.). – **Invited talk**.

24 Nov., 2016 – Workshop “*Frontiers of research methods on development*”, sponsored by University of Florence, IT. Talk on: “*Experimental economics in the field*” – **Invited lecture**.

20-22 October, 2016 – SIE – Società Italiana degli Economisti – *57.ma Riunione Scientifica Annuale*, Milan, IT. Paper Presented: “*Cultural and institutional drivers of basic psychological needs satisfaction*” (Conzo P., A. Aassve, Fuochi, G., Mencarini, L.).

14 Sept., 2016 – Workshop “*Wellbeing: from the territory to the people*”, sponsored by University of Bozen, Brixen, IT. Paper Presented: “*Cultural and institutional drivers of basic psychological needs satisfaction*” (Conzo P., A. Aassve, Fuochi, G., Mencarini, L.). – **Invited talk**.

8-10 June, 2016 – SIS – Società Italiana di Statistica – *48<sup>th</sup> Scientific Meeting of the Italian Statistical Society*, Salerno, IT. Paper Presented: “*Cultural and institutional drivers of basic psychological needs satisfaction*” (Conzo P., A. Aassve, Fuochi, G., Mencarini, L.).

13 April, 2016 - Workshop “*Religion, Politics and Economic Development*” sponsored by University of Turin (*invited speaker*: J.P. Platteau) – **Main promoter and organizer**.

20 April, 2016 – CSEF, Naples. Paper Presented: “*Cultural and institutional drivers of basic psychological needs satisfaction*” (Conzo P., A. Aassve, Fuochi, G., Mencarini, L.) – **Invited talk**.

30 March – 2 April, 2016 – European Public Choice Society, Annual meeting, Freiburg, DE. Paper Presented: “*Cultural and institutional drivers of basic psychological needs satisfaction*” (Conzo P., A. Aassve, Fuochi, G., Mencarini, L.).

22-24 Oct., 2015 – SIE – Società Italiana degli Economisti – *56.ma Riunione Scientifica Annuale*, Naples, IT. Paper Presented: “*Fertility and Life Satisfaction in Rural Ethiopia*” (Conzo P., Fuochi, G., Mencarini, L.).

15-16 June, 2015 – 14<sup>th</sup> LAGV, Conference in Public Economics, Aix-en-Provence, FR. Paper Presented: “*Voluntary work, health and subjective wellbeing: a resource for active ageing*” (Becchetti L., Conzo P., Di Febbraro, M.).

29 May 2015 - Workshop on “*Economics and Mafias*” sponsored by local governmental bodies and Collegio Carlo Alberto. **Main promoter and organizer**.

11 May, 2015 – Collegio Carlo Alberto, Turin. Paper Presented: “*Trust and Cheating in Sri Lanka: The Role of Experimentally-Induced*”

*Emotions about Tsunami*" (Conzo P.) – **Invited talk.**

15-17 April, 2015 – IMEBESS, International Meeting on Experimental and Behavioral Sciences. Paper Presented: "*Trust and Cheating in Sri Lanka: The Role of Experimentally-Induced Emotions about Tsunami*" (Conzo P.).

31-31 Oct., 2014 – Herbert A. Simon Society, Workshop of Multidimensional Subjective Well-Being, Turin, IT. Paper Presented: "*Trust and Cheating in Sri Lanka: The Role of Experimentally-Induced Emotions about Tsunami*" (Conzo P.).

23-25 Oct., 2014 – SIE – Società Italiana degli Economisti – *55.ma Riunione Scientifica Annuale*, Trento, IT. Paper Presented: "*Trust and Cheating in Sri Lanka: The Role of Experimentally-Induced Emotions about Tsunami*" (Conzo P.).

19-20 Sept., 2014 – "Gruppo di Ricerca per l'Analisi delle Scelte Sociali (GRASS) VIII workshop", Collegio Carlo Alberto, Turin (Italy). Paper presented: "*Trust and Cheating in Sri Lanka: The Role of Experimentally-Induced Emotions about Tsunami*" (Conzo P.).

15-18 Sept, 2014 – "ISQOLS 12<sup>th</sup> Conference 2014", Free University of Berlin (Germany). Papers presented: "*Sociability, Altruism and Subjective Well-Being*" (Becchetti L., Conzo P., Corrado L.) & "*De Gustibus Errari (pot)Est: Utility Misprediction, Preferences for Well-being and Life Satisfaction*" (Becchetti L., Conzo P.)

23-27 June, 2014 – "6<sup>th</sup> Summer School in Development Economics", Ascea Marina (SA), Italian Development Economist Association (IDEAS), Departments of Economics of the Universities of Salerno, Trento and Verona. Paper presented: "*Trust and Cheating in Sri Lanka: The Role of Experimentally-Induced Emotions about Tsunami*" (Conzo P.).

June 2014 – The 11<sup>th</sup> Young Economists' Workshop on Social Economy, University of Bologna, Forli Campus, Italy – Paper presented: "*Trust and Cheating in Sri Lanka: The Role of Experimentally-Induced Emotions about Tsunami*" (Conzo P.).

5-6 Dec. 2013 - 2013 Symposium on Economic Experiments in Developing Countries (SEEDEC), Norwegian School of Economics. Bergen, Norway. Paper presented: "*Calamity, Aid and Indirect Reciprocity: the Long Run Impact of Tsunami on Altruism*" (Becchetti L., Castriota, S., Conzo P.).

Nov. 2013 - 5<sup>th</sup> CIPESS Scientific Conference (Inter-University Center for Experimental and Simulative Economics), Turin (IT). Paper presented: "*Sociability, Altruism and Subjective Well-Being*" (Becchetti L., Conzo P., Corrado L.).

Sept. 2013 - Brainstorming on Subjective Well-Being and Fertility, 1<sup>st</sup> SWELLFER workshop (ERC project), Collegio Carlo Alberto, Moncalieri, Torino, Italy. Paper presented: "*Sociability, Altruism and Subjective Well-Being*" (Becchetti L., Conzo P., Corrado L.).

19-21 Sept. 2013 - III CUCS Congress, Turin. **Organizer and Chair** of the panel "*Microfinance, from theory to practice*".

27-30 June 2013 - 9<sup>th</sup> CSEF-IGIER Symposium on Economics and Institutions (CISEI), Centro Internazionale per la Cultura Scientifica "Villa Orlandi", Anacapri (NA). Paper presented: "*Reputation & Entry*" (Butler, J., Carbone E., Conzo, P., Spagnolo, G.).

19-20 June 2013 - International Conference "Contracts, Procurement, and Public-Private Arrangements", Florence. Paper presented: "*Reputation & Entry*" (Butler, J., Carbone E., Conzo, P., Spagnolo, G.).

June 2013 – The 10<sup>th</sup> Young Economists' Workshop on Social Economy, University of Bologna, Forli Campus, Italy – Paper presented: "*Calamity, Aid and Indirect Reciprocity: the Long Run Impact of Tsunami on Altruism*" (Becchetti L., Castriota, S., Conzo P.).

22 May 2013 – Wellbeing and Public Policy Workshop, University of Reading. Paper presented: "*Sociability, Altruism and Subjective Well-Being*" (Becchetti L., Conzo P., Corrado L.).

Nov. 2012 – Collegio Carlo Alberto, Turin. Paper Presented: "*Calamity, Aid and Indirect Reciprocity: the Long Run Impact of Tsunami on Altruism*" (Becchetti L., Castriota, S., Conzo P.) – **Invited talk.**

14-16 Nov. 2012 – European Microfinance Week, Luxemburg. **Special session organizer** (joint with Etimos Foundation). Paper Presented: "*Calamity, Aid and Indirect Reciprocity: the Long Run Impact of Tsunami on Altruism*" (Becchetti L., Castriota, S., Conzo P. – 2012).

18-20 Oct. 2012 – SIE – Società Italiana degli Economisti – *53.ma Riunione Scientifica Annuale*, Matera , IT. Paper Presented: "*Calamity, Aid and Indirect Reciprocity: the Long Run Impact of Tsunami on Altruism*" (Becchetti L., Castriota, S., Conzo P.).

June, 2012 – "7-th CSEF-IGIER Symposium on Economics and Institutions", CISEI – Centro Internazionale per la Cultura Scientifica Villa Orlandi, Anacapri (NA).

18-22 June, 2012 – "4<sup>th</sup> Summer School in Development Economics", Ascea Marina (SA), Italian Development Economist Association (IDEAS), Departments of Economics of the Universities of Salerno, Trento and Verona. Paper presented: "*Calamity, Aid and Indirect Reciprocity: the Long Run Impact of Tsunami on Altruism*" (Becchetti L., Castriota, S., Conzo P.).

7 Nov. 2011 – CSEF, Naples. Paper presented: "*Public disclosure of players' conduct and Common Resources Harvesting: Experimental Evidence from a Nairobi Slum*" (Becchetti L., Degli Antoni G., Conzo P.).

17 May 2011 – German Institute for Economic Research (DIW Berlin). Paper presented: "*Violence, social capital and economic development: evidence of a microeconomic vicious circle*" (Becchetti L., Conzo P., Romeo, A.) – **Invited talk.**

13 April 2011 – CSEF, Naples. Paper presented: "*Violence, social capital and economic development: evidence of a microeconomic vicious circle*" (Becchetti L., Conzo P., Romeo, A.) – **Invited talk.**

29-30 April 2011 – 2011 FLORENCE WORKSHOP ON BEHAVIOURAL AND EXPERIMENTAL ECONOMICS. Interuniversity Center for Experimental Economics Faculty of Economics – BEELab – LabSi. Paper Presented: "*Violence, social capital and economic development: evidence of a microeconomic vicious circle*" (Becchetti L., Conzo P., Romeo, A.).

Dec 2010 – XIX International Tor Vergata Conference on Money, Banking and Finance – "*New Frontiers of Banking and Finance after the Global Crisis*". University of Rome "Tor Vergata". Paper Presented: "*The controversial effects of Microfinance on Child Schooling: a retrospective approach*" (Becchetti L. & Conzo P.).

15-16 Oct. 2010 – SIE – Società Italiana degli Economisti – *51.ma Riunione Scientifica Annuale*, Catania, IT. Paper Presented: “*Enhancing capabilities through credit access: Creditworthiness as a signal of trustworthiness under asymmetric information*” (Becchetti L. &, Conzo P.).

June 2010 – ECONOMETICA, “*Corporate Governance after the crisis The multi-stakeholder approach*”. Presentation and discussion of all Research Projects financed by the Italian Ministry of Education (PRIN).

June 2010 – Workshop in “*Experiments on Group Lending, Trust and Entrepreneurship in Microfinance*”, Utrecht, Netherlands. Paper Presented: “*Enhancing capabilities through credit access: Creditworthiness as a signal of trustworthiness under asymmetric information*” (Becchetti L. &, Conzo P.).

Dec. 2009 – XVIII International Tor Vergata Conference on Money, Banking and Finance – “*Global Institutions for Global Markets*”. University of Rome “Tor Vergata” – Faculty of Economics. Paper Presented: “*Enhancing capabilities through credit access: Creditworthiness as a signal of trustworthiness under asymmetric information*” (Becchetti L. &, Conzo P.).

3-4 Sept. 2009. – PEGNet Conference 2009 – Institute for Social Studies, The Hague, NL. Paper Presented: “*Market access, organic farming and productivity: the determinants of creation of economic value on a sample of Fair Trade affiliated Thai farmers*” (Becchetti L., Conzo P., Gianfreda G.)

Dec. 2008 – XVII International “Tor Vergata” Conference on Banking and Finance – “*Emerging Markets, Currencies and Financial Stability*” – University of Rome “Tor Vergata” – Faculty of Economics.

July 2008 – XX Villa Mondragone International Economic Seminar – “*Europe, Climate Change and Energy Policies: a New Industrial Revolution?*” - Ceis Economia Tor Vergata Foundation – Villa Mondragone, Monte Porzio Catone , IT.

Dec. 2007 – XVII International “Tor Vergata” Conference on Banking and Finance – “*European Financial Markets Integration, Institutional Convergences and Public Debt Policies*”. University of Rome “Tor Vergata” – Faculty of Economics.

## Academic service

### University of Turin – Dept. of Economics and Statistics “S. Cagnetti de Martiis” – Turin (IT)

- 2023 - today: promoter and organizer of “CLOSER but not quite” research meetings to discuss early ideas and research design
- 05-09/2022: member of the committee in charge of preparing the project proposal for the “Excellence Departments” project of the Italian Ministry of Education (about €6000k in 5 years).
- 2022 - today: representative of Associate Professors at the Internal Departmental Council (Giunta di Dipartimento).
- 2021 - today: responsible for Privacy and Data Protection.
- 2021- today: co-responsible for internal distribution of research funds (RILO).
- 2020 - today: responsible for Erasmus exchange programme with the Polytechnic of Rijeka (Croatia).
- 2019 - today: member of Departmental Research Board (Commissione Ricerca).
- 2019 - today: tutorship coordinator for Master’s Course in Area and Global Studies for International Cooperation (Dept. Cultures, Politics and Society)
- 2019 - today: selection of prospective students with a foreign degree for Master’s Course in Area and Global Studies for International Cooperation (Dept. Cultures, Politics and Society)
- 2016 - today: third mission/“terza missione” activity – Short monthly articles for general audience on scientific topics related to happiness, environmental and social economics (hosted by “Nuovo Progetto”, SERMIG, Torino).
- 2016 - today: responsible for refugee students enrolled at University of Turin (inter-departmental project).
- 2015 - today: responsible for Erasmus exchange programme with the Department of Development Studies at Palacky University (Czech Republic).
- 2014 - today: founder and director of CLOSER (*Center for Laboratory Simulations and Experimental Research*), inter-departmental Center for Behavioral and Experimental Research.
- 2014 - 2017: organizer of internal and external departmental seminars and social events.
- 2014 – 2016: responsible for a student mobility project in developing countries “Uni.Coo”. Project: *microfinance and social businesses (Guinea Bissau)*.
- 2013 – 2014: responsible for a student mobility project in developing countries “Uni.Coo”. Project: *social housing in Rafaela (Argentina)*.
- 2013 – 2014: educational advisor and promotion of the B.S. Economics and Statistics (CLEST).
- 2012 – 2017: delegate of the Department at “Centro Interdipartimentale di Ricerca e Cooperazione Tecnico Scientifica con i Paesi del Sahel e dell’Africa Occidentale” (CISAO)

## Other skills

### Languages:

- English (Excellent C1 – Certification IELTS score 7.5);
- Spanish (High-Intermediate B2 – Certification DELE intermediate and Univ. of Salamanca);
- French (Basic A1b, Certification Centre Culturel Saint Louis de France).

**Software:** MS Windows, MS Office, OSX (Expert). Latex (Good). Stata (Excellent).

### Hobbies:

- Traveling; Writing. Sports: swimming, mountain-biking;
- Music: electric guitar & keyboards; song-writing and production.
- Voluntary Work for Non-Profit Organizations (Italy, Cuba & Romania);
- Blogger on “eco-happiness” for the monthly newspaper of SERMIG, Turin, IT.

Pierluigi Conzo